# Mayo On The Move

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#### **Objectives:**

- → Establish Hellman's as the best mayo brand again
  - Compared to other brands such as Dukes or Kewpie
  - ◆ Differentiate Hellman's from these said brands
- → Connect with Gen Z and Millennial food lovers
- → Showcase how a background ingredient like mayo can add a lot of flavor

#### **Target Audience:**

- → Gen Z and Millennials (18 28)
  - Knowledgeable about recent trends
  - Active on social media
  - Food lover

#### The Big Idea:

→ Tagline: Take Hellman's with you.



Main Idea

#### The Backpack:

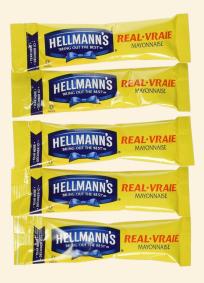
- → Backpack with different Hellman's Products
- → This would include a 5 pack of squeezable bottles
  - Real Mayonnaise (3)
  - Light Mayonnaise
  - Spicy Mayonnaise Dressing
- → Inspired from House of Hellman's (merchandise brand)
- → Available online order only



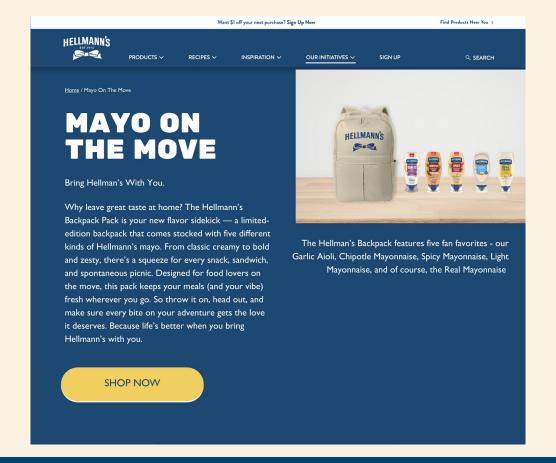


#### The Mini Backpack:

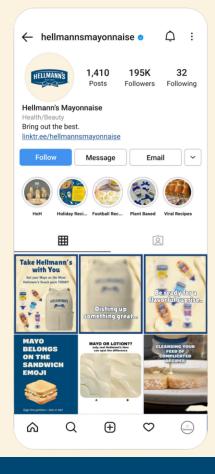
- → Backpack with 5 Hellman's Mayo Packets
- → Available in stores
- → Raffle Giveaway

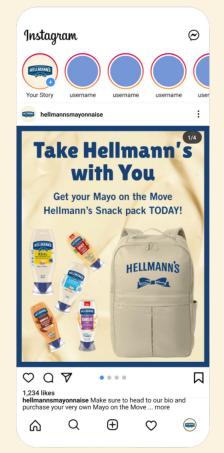






## **Touchpoints: Website**





### MAYO ON THE MOVE

#### Your Favorite Mayo, Now Ready to Go

Life doesn't stop—and neither should your mayo. With Hellmann's Mayo on the Move, you can bring the creamy goodness you love wherever you go. Whether it's a picnic, lunch at the office, or a weekend road trip, your sandwiches, salads, and snacks just got a travel upgrade.



#### Meet Your New Travel Buddy:

Our limited-edition Hellmann's backpack is designed for convenience, style, and keeping your favorite mayo close at hand. Pack it. Squeeze it. Take it anywhere.

#### Join the Movement

Show us how you're taking
Hellmann's on the move! Share your
adventures using **#MayoOnTheMove**and see how fellow fans are enjoying
their portable mayo moments.

GET YOUR BACKPACK

HELLMANN'S

## **Touchpoints: Mass Email**



LOCATION/SCENE:	Silent library, everyone is focused
ACTION:	Student unzips Hellmann's backpack; zipper echoes loudly.
DIALOGUE:	Student 1: "Really?" Student 2: (shrugs) "It's Hellman's"



LOCATION/SCENE:	Park
ACTION:	Person 1 sitting on bench with Hellman's Backpack with product
DIALOGUE:	Person 2: "Do you bring that with you everywhere?" Person 1: "Yes!"



LOCATION/SCENE:	Spin Class
ACTION:	Instructor yelling directions over loud music
DIALOGUE:	Instructor: "GIVE ME EVERYTHING" Cyclist: "Okay" (adds product from bag onto protien bar)



LOCATION/SCENE:	Swimming poolm swimmer rests at the pool edge with mayo beside them
ACTION:	Swimmer pulls out a mini Hellmann's bottle, and squeezes some onto sandwich
DIALOGUE:	"I didn't pack goggles but I packed Hellmann's."



LOCATION/SCENE:	Extreme wide shot then switches to GoPro POV
ACTION:	Person speeds across zipline, with open mayo backpack
DIALOGUE:	Person screaming joyfully: "HELLMANS!!!"



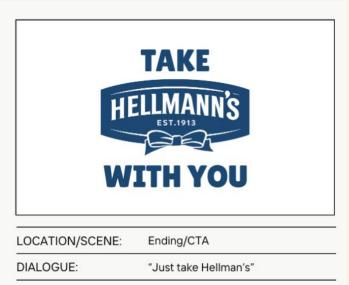
LOCATION/SCENE:	Ending/CTA	46
DIALOGUE:	"Just take Hellman's"	

#### TikTok Video

- → Single Wild Mayo Scene
- → End with slogan



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Touchpoints: TikTok

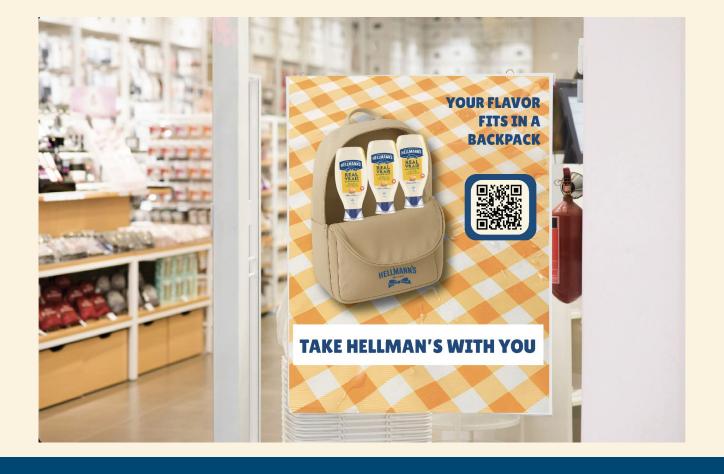
#### In Store Mayo Display Stand

→ Display Squeeze Mayo



**Touchpoints: In Store** 





**Touchpoints: In Store Ad** 



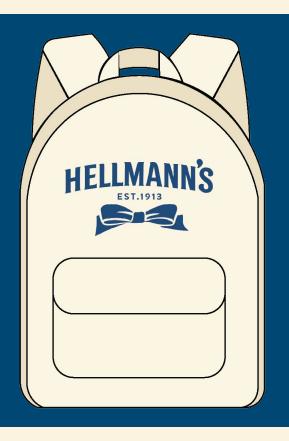


**Touchpoint: Bus Sign** 





**Touchpoint: Catering Stickers** 





**Touchpoints: Direct Mail** 

#### PR Packages to Celebrities:



Gordon Ramsay

Celebrity Chef



Martha Stewart

Celebrity Chef



Alton Brown Celebrity Chef



Haleyy Baylee
TikTok Influencer



Madison Humphrey
TikTok Influencer

#### Raffles:

Raffle off big and mini backpacks

- → Online Raffle
- → Instagram Raffle
- → College Campus Games
  - Partner w/ concession stands

#### Why our campaign works:

- → Merch can be seen and used in everyday life
  - While merch is common, the backpack reinforces the main campaign message of "taking Hellman's with you."
- → Mayo on the Move puts Hellman's in every aspect of a consumer's life, encouraging them to embrace it outside of their own kitchen, and make an effort to incorporate it in the rest of their lives

## Thank You!